

Stock Symbol: 6811

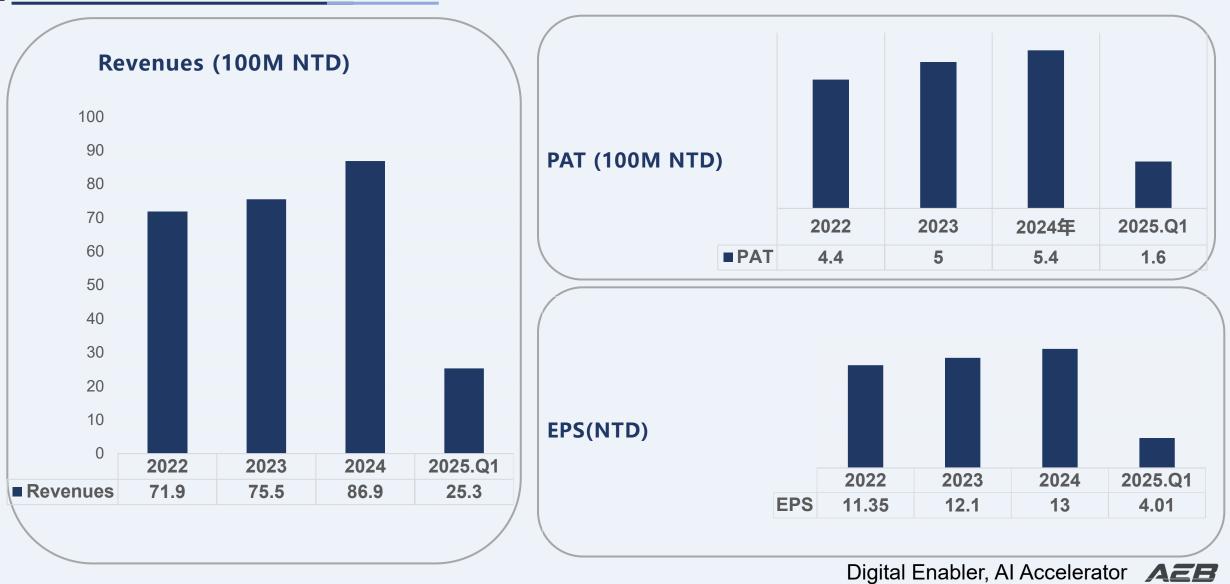
## The Era of Uncertainty

### -Build Business Resilience with IT

Sandy Chou, 2025/06/24

Digital Enabler, Al Accelerator

#### **Financial – Revenues and EPS**



an Acer Group Company

#### AI Trending- [AI Ready Enterprises]

New Trends of AI Development DeepSeek 後的技術發展

- Tech Focus Shift:
  - Training to Inference (新晶片需求)
- Cloud AI to Edge AI
  - + AI Chipsets, PC, Phone Apps ... (台灣機會)
- Enterprise AI:
  - + In-house Models (DS, Gemma 3, GPT open weights)
  - + Vertical Models (Harvey)
- Consumer AI:
  - + AI Agents (Deep Research, Computer Use, Manus)
- Embedded AI:
  - O 80% software with embedded AI in 2

Source: 4/30 Commonwealth Forum, Lee-Feng Chien

企業應成為「AI-Ready」組織

面對新的 AI 發展趨勢,企業該如何抓住機會?從員工角度來看,簡立峰表示「請記住, 當你要做任何事情,先想 AI 可以幫你做什麼。」他強調,使用 AI 不只是加速,而是解決 原來做不到的問題。在他看來,人力不是被取代,而是能力提升。

至於企業層面,簡立峰強調,企業要成為「Al-Ready (Al 就緒)」的組織,企業要先參 與、掌握 Al,讓 Al 進入每一個環節,其中**智慧客服、數位行銷、程式自動化、知識管理** 等都是標準應用。他強調,任何組織要變成 Al-First (Al 優先),將涉及流程改變、文化 改變,以及決策改變。

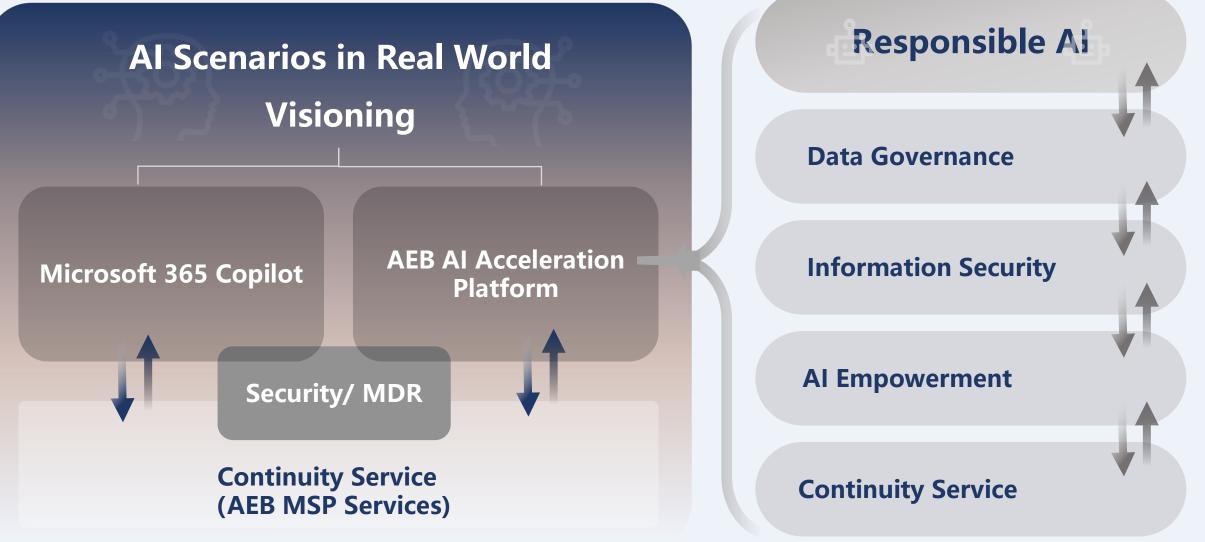
「最後,不管做什麼事,最重要是學會問問題,而問問題,比我們想像中的難還難」,簡 立峰表示,使用 AI 的能力仰賴對於 AI 的理解,以及想要達到的目標,這需要整個社會去 學習。

Source: 5/19 Taiwan AI Ready Forum, Lee-Feng Chien/TechOrange

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#### **AEB AI Customer Journey-Become AI Ready Enterprises**



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#### **Business Case #1– Digital Employees**

- 10 digital employees working with 50K human employees worldwide, 7X24X365
- Saving man-days equivalent of
  91full-time employees each year
- Paradigm Shift:

**Frontier Firm=** Human Employees + Digital Employees





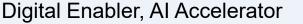
#### **Business Case #2– AI Ready Manufacturing**

- Successfully move 7 core business systems to Public Cloud, in 48 Hours.
- As a result of increasing overall efficiency, profit is up 5% yearly and customer satisfaction raised to 95%.
- AI Ready, high availability global manufacturing

#### **Digital Infrastructure Strategy System Ready Data Ready Al Ready** Migrate 7 core systems (SAP ERP, EAI, Governing the 24-year-old factory data Using machine learning and big data to ETL, B2B, PLM, e-Procurement, Bill of with clear policy and deploying edge take measures with AI capability such Process) to Azure, leveraging Cloud devices to collect Taiwan, China, as automatic production scheduling, Vietnam, and Malaysia production lines Remote Backup Architecture to smart quality inspection, and

factory data.

complete the migration within 48 Hrs.

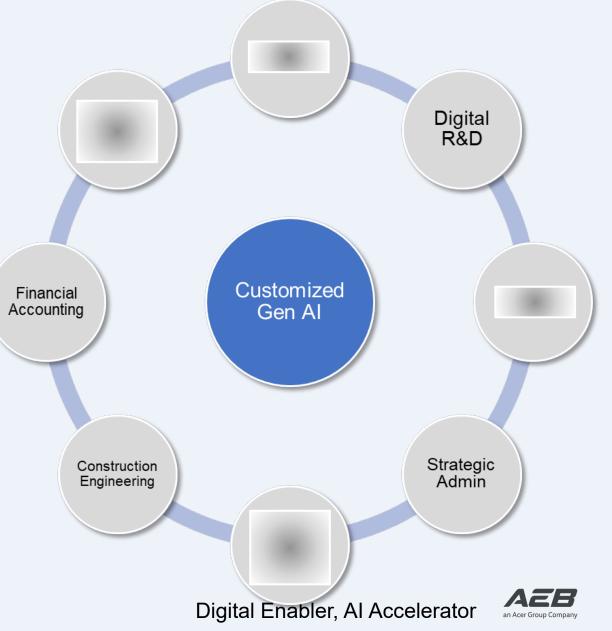




preventive maintenance.

#### **Business Case #3– Government Resilience**

- Customized Gen AI is implemented to the SOE's 8 core functions and systems, while general-purpose Gen AI is introduced to serve all employees.
- Document output and inquiry reach 90%
  accuracy rate, reducing human labor.
- Re-govern historic data of past 10 years,
  build departmental Al knowledge DB,
  facilitating process automation and
  increasing efficiency.





Enterprise Al Accelerator Align global best practices. Enable business transformation.

# The Best is Yet to Come !